

'23



Helping people  
experiencing or at risk of  
experiencing homelessness  
build new lives through  
construction, community  
engagement, and  
education.

# Impact REPORT

[homeaidncr.org](https://homeaidncr.org)



# Our Mission

HomeAid National Capital Region's mission is to help people experiencing or at risk of experiencing homelessness build new lives through construction, community engagement, and education.



**We are thankful to HomeAid and Lennar for coming in and pulling together all the Trade Partners who have the expertise to do the job, helping us get something important done for the community, and doing something we couldn't have afforded to do on our own.**

- Joe Fay, FACETS Executive Director



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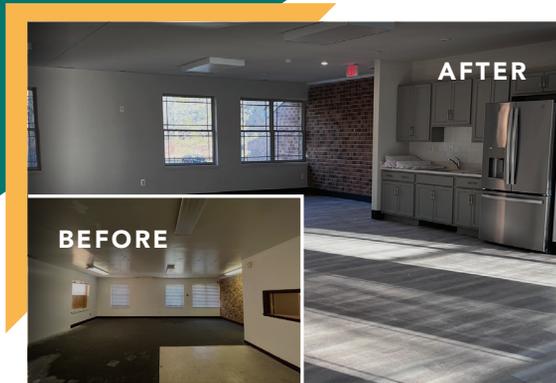
Doug Smith  
Miller & Smith



# Construction Projects

Each construction project HomeAid takes on has a Builder Captain. Builder Captains provide the leadership and direction to complete a project envisioned by the nonprofit partner. Builder Captains rally the support of their sub-contractors and trade partners, suppliers, and manufacturers to bring in-kind donations of labor and materials to complete the project, thus minimizing the overall costs. Nonprofits can instead allocate their funds to life-changing services and programs rather than construction costs. Thanks to individuals’ unrestricted donations throughout the year, HomeAid can often close the gap between what is donated and what the construction project costs.

**Our projects provide safety, stability, dignity, and expand capacity.**



## Communities of Trust

On February 23rd, HomeAid National Capital Region celebrated the opening and ribbon cutting of the Communities of Trust (COT) community center located in the Franconia District of Fairfax County, VA, with local dignitaries, elected officials, donors, members of the public, and representatives from Builder Captain,

**K. Hovnanian Homes** and 18 trade partners in attendance.

Those in attendance were able to tour the two-story building, which – after sitting vacant for 10 years – is instead a vibrant space for the COT to host after-school programs, provide mentoring and homework assistance, and create positive engagement opportunities between the community and law enforcement.

The renovation project cost \$117,000 in labor, time, and expertise, all of which was 100% donated to COT– funds that they can instead dedicate to programs and services for the youth they serve. Improvements to the 1582-square foot building included creating office space for one-on-one meetings; creating a large open area for guest speakers, homework stations, workforce development opportunities, movie nights, and other community activities; adding a kitchenette; renovating three bathrooms; painting; and installing water fountains, new lighting, blinds and windows, luxury vinyl plank flooring throughout, and adding a brand new security system.

## Cornerstones Food Hub

HomeAid partnered with Builder Captain, **Miller & Smith** to help with the construction of Loudoun County’s first Food Hub. The work for this 2,500 sq. ft. project consisted of a renovation of a part of a currently existing office/warehouse space to restructure it to help fill a void in our community and combat food insecurity. Cornerstones will now be able to store excess food from local grocery stores and farmers markets so local food pantries who don’t have adequate storage can pick up what they need and leave what they don’t for other organizations to use. The renovation included building and removing walls, installing new flooring, applying a fresh coat of paint, and installing new and additional light fixtures to the administrative offices.



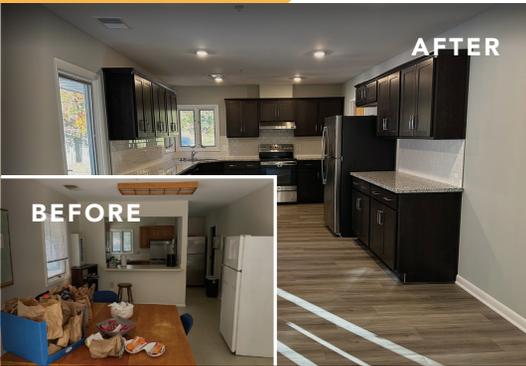


## Good Shepherd Housing

HomeAid teamed up with Builder Captain, **Madison Homes** to complete the renovation of three affordable housing units along the Richmond Highway corridor for Good Shepherd Housing valued at \$65,000, which included a wide range of updates to appliances, plumbing, cabinetry, counters, electrical, painting, and flooring. Thanks to Madison Homes and their Trade Partners, Good Shepherd Housing can help to ensure the neighborhood remains an accessible and diverse community.

## Mobile Hope

A converted machine shed is now a beautiful new retail store and donation center, Threads of Hope, which will provide workforce development skills to at-risk youth up to age 24, as well as help fund crisis programs. Led by Builder Captain, **The Knutson Companies** and a team of 21 trade partners who saved Mobile Hope \$183,943 in renovations which included adding walls to help partition off dressing rooms, bathrooms, and a breakout space, as well as outfitting the entire space with utilities such as HVAC, plumbing, electrical, water, and sewer.



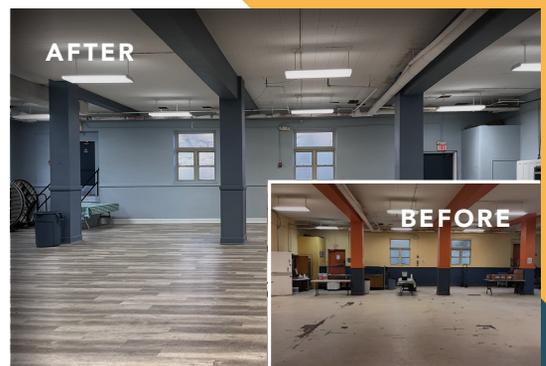
## FACETS

On October 25th, HomeAid celebrated the completion of a major renovation project of a group home for men operated by FACETS with Builder Captain, **Lennar** and 16 Trade Partners. The 5,000-square foot transformation included brand new luxury vinyl plank flooring, lighting, and a fresh coat of paint throughout the space, and five bathrooms were completely renovated with new fixtures and cabinets. The renovation also included a complete remodel of the kitchen with all-new cabinets and stainless-steel appliances. Eight bedrooms, a conference room, and the common areas were all updated, allowing for community activities and one-on-one meetings between the staff and clients.

The project represents \$114,374 in community investment, 100% of which was donated by HomeAid, Lennar and its partners – savings that FACETS, which has provided life-saving and transformational services to those in crisis in Fairfax County since 1988, can instead put toward emergency financial assistance for those they serve, such as for rent, utilities, medical bills, transportation, and other urgent needs that can be a tipping point toward crisis.

## Thrive DC/Loaves and Fishes

On November 30th, HomeAid celebrated the completion of our very first project in the nation's capital, with a ribbon cutting at St. Stephen and the Incarnation Church in Columbia Heights. The 100-year-old building houses "Loaves and Fishes" – which serves hot meals on weekends and Federal holidays and hosts a weekend food pantry – and Thrive DC, a nonprofit organization committed to preventing and ending homelessness by providing a safety net for people experiencing housing instability, food insecurity, and economic crisis. Working with Builder Captain, Don Knutson of **The Knutson Companies** and 13 trade partners, the \$155,000 project which was 80 percent donated, focused on the total renovation of the dining room, kitchen, restrooms, hallways, laundry room, food pantry, stairwells, and storage facilities providing safety and dignity to all who rely on this important space.



# Financials

In 2023, HomeAid was able to provide an average cost savings of 84 percent to our nonprofit partners. These savings have enabled our partners to redirect critical funding into housing, financial education, job skills training, and other critical programs that help individuals and families move out of crisis and toward self-sufficiency. Nearly \$.95 of every dollar we receive is mission-focused and supports the renovation and build projects we complete. Our fundraising events and the generous in-kind donations we receive sustain our work throughout the year and make it possible for us to continue helping those most vulnerable in our community



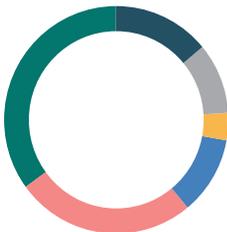
### Cost Savings

HomeAid was able to provide an average cost savings of 84 percent to our nonprofit partners.



### Give-Back

Nearly \$.95 of every dollar we receive is mission-focused and supports the renovation and build projects we complete.



### Revenue: \$1,829,884.33

- Project Fees: 14%
- Fundraising: 11%
- Individual: 10%
- Events: 26%
- Corporate: 4%
- InKind: 35%



### Expenses: \$1,669,133.87

- Admin: 5%
- Events: 17%
- Fundraising: 6%
- Construction Program: 72%

# 2023 Presidents' Circle Awards

The Presidents' Circle Awards recognize companies and individuals whose contributions have significantly improved and advanced HomeAid National Capital's mission.

The recipients of these awards are acknowledged for their commitment and dedication to improving the lives of those experiencing or at risk of experiencing homelessness.



**Presidents' Circle Award:**  
Bob Narod

**Nonprofit Project of the Year:**  
Communities of Trust

**Trade Partner of the Year:**  
General Electric

“

**Every time we do a project for HomeAid, we bring some of our employees out to volunteer. They love working on the projects.**

- Don Knutson, The Knutson Companies

”

# Community Outreach

## Home Essentials

The Home Essentials program provides items like new bedding, small kitchen appliances, and bathroom items for individuals and families moving into housing. This initiative helps to put the final touches on a project and make a house a home. Thanks to Stanley Martin Homes, First Excel Title, Sun Design, Northern Virginia's Building Industry Association, Women in the Building Industry (WBI), Future Leaders, and K. Hovnanian Homes we collected 986 household goods totaling \$5,495 worth of in-kind contributions.



## Arts in the Park

We welcomed over 80 of our nonprofit partners' clients to our Arts in the Park event at Wolf Trap's Children's Theatre-in-the-Woods, where they enjoyed a sold-out performance of "Penguin Goes to Art School." For many of our guests, it was their first experience at a live show, and the theme – where a penguin overcomes his challenges and, with help from his friends, learns to fly – felt especially meaningful for our guests who have already overcome so much.

In addition to free admission, HomeAid provided boxed lunches, and each child in attendance received a brand-new backpack and a \$50 gift card, enabling kids to shop for and select their very own school supplies.

## Builders for Babies

Thirty-eight groups collected an incredible 285,961 diapers and wipes which were distributed to 32 local nonprofit organizations serving the community. More than 70 volunteers pitched in to sort, count, organize, and deliver the huge collection throughout Virginia and Washington, D.C. so that babies and toddlers in need stay healthy and dry.



## Care Days

Hands-on volunteer service days during which volunteers come together to give back to a local HomeAid nonprofit partner by landscaping, organizing, and cleaning. We hosted 10 Care Days in 2023 where 157 volunteers contributed 500 volunteer hours valued at \$16,138. Thank you to Community Landscaping, John Marshall Bank, Lennar, NVBIA Future Leaders, Peterson Companies, Sun Design, Thompson Greenspon, Toll Brothers, Van Metre BASE, and Wegmans for participating and giving back to the community.

# Trade Partners

ABW Appliances  
 Ace Trim Carpentry, Inc  
 Alliance Structural Engineers  
 Augustine Plumbing  
 Ayala's Carpentry, Inc.  
 Bee & H Electric Company  
 Best Painting Services  
 B&K Distributors, Inc.  
 Brown Roofing  
 Buhl Electric Co. Inc.  
 Builders FirstSource  
 C & A Remodeling  
 C.C. Carpentry, Inc.  
 Capital Mechanical, LLC  
 Carter Lumber Company  
 Colorworld Painting & Drywall Services, Inc.  
 Darvish Flooring  
 Darvish Interiors  
 Davenport Insulation  
 Dominion Electric Supply Company, Inc.

Dunn's Floor Covering  
 Eastern Appliances  
 Falcon HVAC  
 Ferguson  
 Fine Line Trim, LLC  
 General Electric Appliances  
 Green Landscaping, Inc.  
 Green Village  
 Greenway  
 Hall Mechanical  
 Industrial Disposal Services  
 J Construction, LLC  
 J & J Iron Works  
 Johnson Drywall  
 Kohler Co.  
 KTG  
 Legacy Contracting  
 LL Cleaning Services  
 MasterBrand Cabinets  
 McCormick Paints  
 McCrea Equipment CO.  
 MI Windows and Doors, LLC  
 Miracle Method  
 NEKA Granite Marble Quartz  
 Next Day Blinds  
 Nicholas Construction  
 Sherwin-Williams Company  
 Sight & Sound Systems, Inc.

Signature Companies  
 Southern Electric  
 TERRA Stoneworks  
 Timberlake Cabinetry  
 Titan Erosion Control  
 TJT Corporation  
 TNT Services Group  
 Trinity Wiring Solutions, LLC  
 VCI  
 VEC  
 Virginia Cleaning & Punchout, Inc.  
 Virginia Marble & Granite  
 VR Electric, Inc.

## Builder Captains



## Third Party Events

In 2023 \$144,000 was raised by companies hosting events in which the proceeds benefited HomeAid National Capital Region.



# Thank You To Our 2023 Donors

Donations include both cash and in-kind support to Homeaid. We conscientiously try to be as accurate as possible, but mistakes happen. Please contact us if your name was inadvertently left off the list, is misspelled or if you wish to remain anonymous.

## INDIVIDUAL DONORS

Mike Alderton  
Reid Allen  
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Mark Bakker  
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Debbie Browning  
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Mark Cyrus  
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Diane Weaver  
Matt Westover  
John Yannetti

## GRANT PARTNERS

Bank of America Foundation  
M&T Charitable Foundation  
Morgan Stanley  
Northern Virginia Association of Realtors  
Virginia Housing  
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2-10 Home Buyers Warranty  
84 Lumber Company  
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ABC Supply Co., Inc.  
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Ace Trim Carpentry, Inc.  
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ADU  
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Advantage Landscape  
Advon Group - eXp  
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Atlantic Building Supply, Inc.  
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Audio Buys  
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Augustine Plumbing  
AV Architects + Builders  
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Ayalas Carpentry  
B&K Distributors, Inc.  
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Bassenian Lagoni  
Bateman Custom Construction, LLC  
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Benfield Electric Co. of VA, Inc.  
Best Painting  
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Building Supply of Manassas  
Burgess Lighting & Distribution  
Burton & Robinson, Inc.  
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Butler Brothers Corp.  
C&A Remodeling  
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Chesapeake Hearth & Stone  
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Classic Cottages, LLC  
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Cloud IX Homes, LLC

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Color World Paint & Drywall  
Comcast Communications  
Commonwealth Consultants Foundation, Inc.  
Community Management Corp.  
Compliance Professionals  
Composition Homes  
Compton & Duling, LLC  
Construction Inspection Services, Inc.  
Continental  
Cooley, LLP.  
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Cosentino North America  
Councilor, Buchanan & Mitchell, P.C.  
Cox Communications  
Craftmark Homes  
Creating Results, LLC  
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Curtis Ventures, LLC  
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Daltile  
DRB Homes  
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Davenport Insulation, Inc.  
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Dawn L Klassen  
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DCF Contractors, LLC  
Delta Concrete Corp.  
Design Works Interiors, Inc.  
Devereaux & Associates  
Dewberry Engineers, Inc.  
DFM Development Services, LLC  
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DLA Piper, LLP.  
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Dominion Electric Supply Co.  
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Down To Earth Landscaping, Inc.  
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Drees Homes  
Dunhill Builders, LLC  
Dunn's Floor Covering  
Duradek MidAtlantic  
E Contracting and Services  
EagleBank Corp.  
Eastern Applicators, Inc.  
Eastern Virginia Land Company, Inc.  
EB Development  
Echo Development  
ECS Mid-Atlantic, LLC  
Elite Disposal and Dumpster Services, LLC  
Elm Street Development, Inc.  
Enterprise Holdings Foundation  
EquipmentShare  
Euro Stone Craft  
Evergreen Homes  
Evermore Homes  
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EYA, LLC  
FACETS  
Fairfax County Community Services

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Ferguson Enterprises  
FieldStone Builders, LLC  
Fine Line Trim, LLC  
Fireside Hearth & Home/NOVA Division  
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Hanlon Design Build  
HDS Drywall Service Inc  
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Heritage Contracting LLC  
Heritage Site Development, Inc.  
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HITT Contracting

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IDS Industrial Disposal Services &  
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Jason Saunders, Land Sales  
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JK Enterprise Landscape Supply,  
LLC  
John Darvish Construction  
John Marshall Bank  
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Johnson Hydro Seed Corp.  
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Judy Bryne Coldwell Banker  
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Legacy Contractors Group, Inc.  
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Lifetime Green Coatings of NOVA  
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McKim Septic & Plumbing  
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MEP Partners, LLC  
Merritt Construction Services

Metro Stoneworks  
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Quality Window & Door, Inc.  
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SCG Development  
SCS Safety Health & Security  
Associates  
SDK Atelier  
Segmental Wall Specialists, Inc.  
Select Construction Company, Inc.  
SES MID Atlantic, LLC  
SettleLand & Realty, LLC  
SFM, Inc.  
Shea Homes  
Shelter Systems Limited  
Shulman Rogers Gandal Pordy &  
Ecker PA  
Sight and Sound Systems, Inc.  
Signature Co.  
Signature Elevators & Accessible  
Design LLC  
Silver Spoon Catering  
SmartCom Home Technologies, Inc.  
SmartSite, LLC  
Smith Schnider, LLC  
Soil Consultants Engineering, Inc.  
Somerville Homes, Inc.  
Sorensen Construction Corporation  
Sotheby Floors, Inc.  
Southern Electrical Service Company  
Southland Insulators, Inc.  
Staged Interior  
Stahl Homes, LLC  
Stair Creations  
Stanley Martin Homes  
Stantec Consulting Services, Inc.  
Stewart Title & Escrow, Inc.  
Stone Works, Inc.  
Stonewall Concrete, Inc.  
Storm Master, Inc.  
Structural Building Components  
Association  
Stuart Kitchens, Inc.  
Suburban Kitchens  
SugarOak Corporation  
Sun Design Remodeling  
Specialist, Inc.  
Sundecks by T&A Contractors, Inc.  
Superior Distribution/SRS  
Superior Fence & Rail of Northern  
Virginia  
Sutton Yantis Associates Architects  
T&M Contracting & Construction  
Services  
Tart Lumber Company, Inc.  
Telav Constructions L.L.C.  
Terra Engineering Services PLC  
Terra Stoneworks  
Tetra Corporation  
The Building Group, Inc.  
The Carpet House Design Center  
The Christopher Companies  
The Edge Rock Group  
The Engineering Groupe, Inc.  
The Fortress Group  
The Genuario Co./Wakefield Homes  
The Graham Companies  
The Home Depot  
The IDI Group Companies  
The Kauffman Group, Inc.  
The Knutson Companies  
The L&L Company  
The Lann Companies  
The National Capital Bank of  
Washington  
The Roof Center Inc of Beacon  
Building Products  
The Sherwin Williams Co.  
The True Life Companies  
The Wormald Companies, LLC  
Thompson Gas, LLC  
Thompson Greenspon

Tile Redi  
Timber Ridge Management  
Timberlake Cabinetry  
Titan Erosion Control  
TJT Corp.  
TNT Services Group  
Toll Brothers, Inc.  
Total Development Solutions, LLC  
Touchstone Custom Homes, LLC  
Tradition Homes, LLC  
Tramonte, Yeonas, Roberts &  
Keegan PLLC  
TRI Pointe Homes  
Trigon Homes, LLC  
Trinity Wiring & Security Solutions  
Tri-Tek Engineering, Inc.  
Truealty Homes, LLC  
Truist  
Truist Financial  
TW Perry, Inc.  
TYPAR/Snavely Forest Products  
United Foundation, Inc.  
United Site Services  
United Way of the National  
Capital Area  
Universal Engineering Sciences,  
Inc.  
Urban Ltd.  
USA Cabinet Store, LLC  
Valley View Exteriors  
Van Metre Companies Foundation  
Van Metre Homes  
Vanderpool, Frostick & Nishanian PC  
VCI  
Verity Builders, LLC  
VIKA, Inc.  
Vintage Security  
Virginia Cleaning & Punchout  
Virginia Housing  
Virginia Marble & Granite  
Virginia Proffer Soutions  
Virginia Ready Mixed Concrete  
Association  
Visual Comfort  
VR Electric  
Vulcan Materials Company  
W.C. Ralston Architects  
Walker Title, LLC  
Walmart  
Walsh, Colucci, Lubeley & Walsh PC  
Washington Gas  
Washington Lanehart Electric  
Co., Inc.  
Weber Rector Commercial Real  
Estate Services, Inc.  
Weider & Alderman Contracting  
Wellington Development  
Wells & Associates, Inc.  
Wells Fargo  
Wells Fargo Home Mortgage  
WesBanco  
Wetland Studies And Solutions,  
Inc.  
WG Construction Co., Inc.  
William A. Hazel, Inc.  
William Detty Associates  
William H. Metcalfe & Sons  
Willscot  
WINN Design + Build  
Wire Gill, LLP.  
Zicht & Associates, PLC  
Zimmermann Homes, LLC  
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